



HFS Hot Vendor: GAVS Technologies

Coverage initiated: Q3 2018

Introduction

The HFS Hot Vendors are an exclusive group of emerging players, each with a differentiated value proposition for the HFS OneOffice or HFS OneEcosystem. HFS analysts speak with numerous exciting startups and emerging players.

We designate a select group as HFS Hot Vendors based on their offerings' distinctiveness, ecosystem robustness, client impact, financial position, and the impact in our OneOffice and/or OneEcosystem Frameworks. The HFS Hot Vendors may not (at the time of writing) have the scale and size to be featured in our Top 10 reports, but they have the vision and strategy to impact and disrupt the market.

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GAVS Technologies (GAVS) is a global IT services and solutions provider that enables digital transformation through infrastructure solutions. The firm's services include automation-led infrastructure services, enabled by smart machines, AIOps, and DevOps. GAVS' objectives are to improve user experience by 10X, reduce resource utilization by 40%, and strengthen governance and transformation through security, cloud orchestration, and risk and governance.

GAVS is focusing on moving IT operations of a client enterprise to a zero-incident state, wherein its tools detect potential incidents well ahead of time and remediate them with minimal manual intervention. GAVS built a

suite of tools, the Zero Incident Framework, which proactively monitors events and behaviors in a data center and endpoints, identifies potential alerts that could be fatal through predictive analytics, and resolves them through automation before end-users feel any impact. In a highly competitive market, GAVS continues to innovate and tackle major challenges—from monitoring services tackling the increasing complexity of enterprise IT estates to end-to-end transformation offerings.

GAVS has a track record of success with a diverse range of enterprises across industries including key clients in banking and financial services, manufacturing, fast-moving consumer goods, and healthcare.

HFS' take

With increasing pressure on IT teams to deliver, the idea of leveraging advanced analytics and automation to push us toward a zero-incident nirvana comes at the right time. GAVS Technologies is working on achieving just that with a suite of tools combined under its Zero Incident Framework. The firm's enterprise clients advised that leveraging the expertise and toolset of the provider is an important step for them to reclaim valuable resources from their IT support function and shift from reactive to proactive support.

Regardless of industry or business, there is an overwhelming demand to get more for less, drive efficiency, and squeeze assets and resources. So, there is ample demand for providers to partner with enterprises and use their expertise and technology to help tackle IT challenges and, crucially, help drive down costs and increase employee and customer satisfaction.

Vendor factsheet

- Founded in 1998, with offices in Princeton, Chicago, Denver, Pleasanton, Muscat, and Dubai, and a global delivery center in Chennai, India
- Working for over two decades to solve the most current and pressing IT challenges
- Management: Rajeev Srivastava, Chairman; Sumit Ganguli, CEO; Chandra Mouleswaran S, Head of IP and Infra Services; Rao Haridasu, Head of Solutions & Strategy; Balaji Uppili, Chief Customer Success Officer; Guru Bhoopala, Head of US Client Services; Chandrasekar G, Head of ME Client Services; Narasimha Shenoy, Chief Financial Officer
- Number of employees: 1,000–1,500

Solution portfolio

Platforms

- Zero Incident Framework: GCare, GAVel, and zMan
- Virtualized desktop infrastructure: zDesk
- Cloud management and orchestration: zIrrus

Services

- Managed infrastructure services
- Managed security services
- Identify, risk, and governance
- Cloud and infrastructure consulting; cloud migration
- DevOps
- Automation
- Blockchain

Industry coverage

Banking and financial services, healthcare, manufacturing, and media and publishing.

Client portfolio

Fast-moving consumer goods firms, a publisher, a global PR firm, a leading healthcare provider, and an oil and gas major.



About HFS

Insight. Inspiration. Impact.

HFS is a unique analyst organization that combines deep visionary expertise with rapid demand side analysis of the Global 2000. Its outlook for the future is admired across the global technology and business operations industries.

Its analysts are respected for their no-nonsense insights based on demand side data and engagements with industry practitioners.

HFS Research introduced the world to terms such as “RPA” (Robotic Process Automation) in 2012 and more recently, the HFS OneOffice™. The HFS mission is to provide visionary insight into the major innovations impacting business operations such as Automation, Artificial Intelligence, Blockchain, Internet of Things, Digital Business Models and Smart Analytics.

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