

**HFS WINTER SUMMIT**

# **THE GREAT ENTERPRISE REGENERATION**

**Embrace tech to address the clinical  
shortage while improving health  
outcomes**

---

**Rohan Kulkarni**

Executive Research Leader, HFS Research

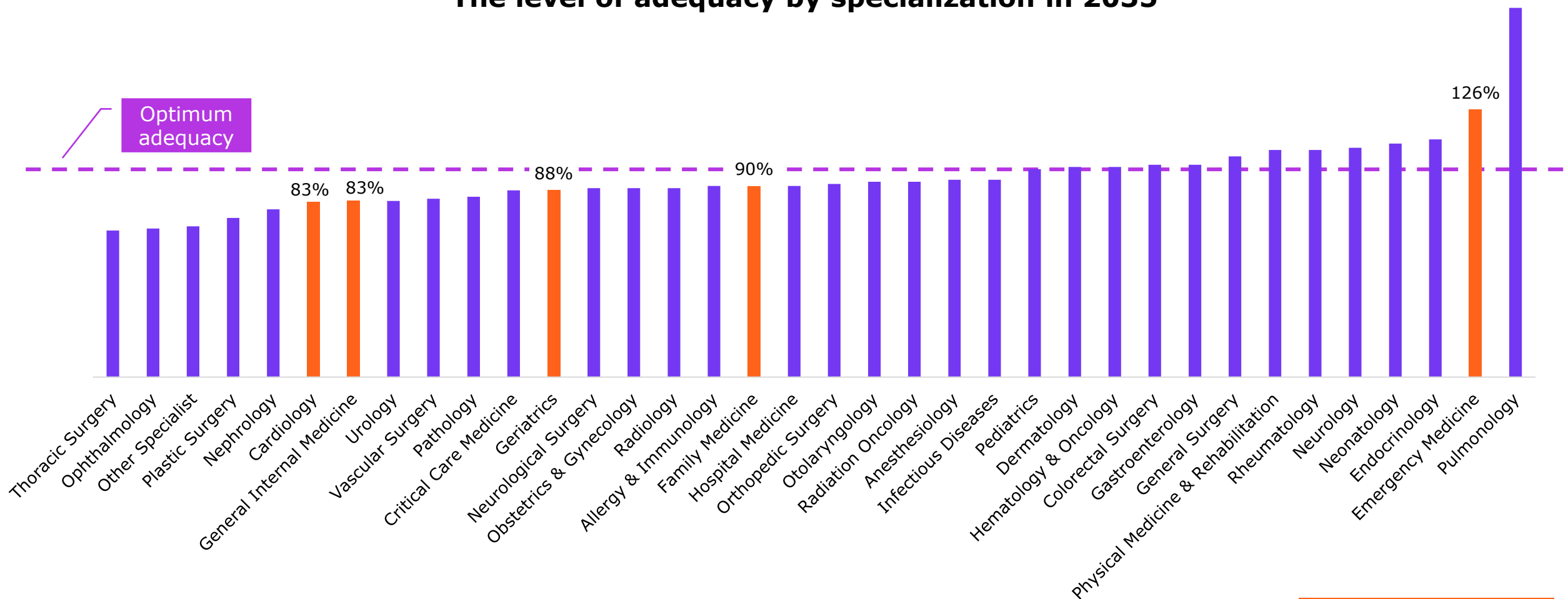
# Poll question #1

**Do you think we will have enough doctors in the right specialties in 10 years to render appropriate care?**

- Yes, plenty
- Maybe, adequate
- Nope, not enough
- Never mind, we are @\$%&

# We are 55K short of docs today, will be 79K short by the end of the decade and 81 THOUSAND of the required by 2035

The level of adequacy by specialization in 2035

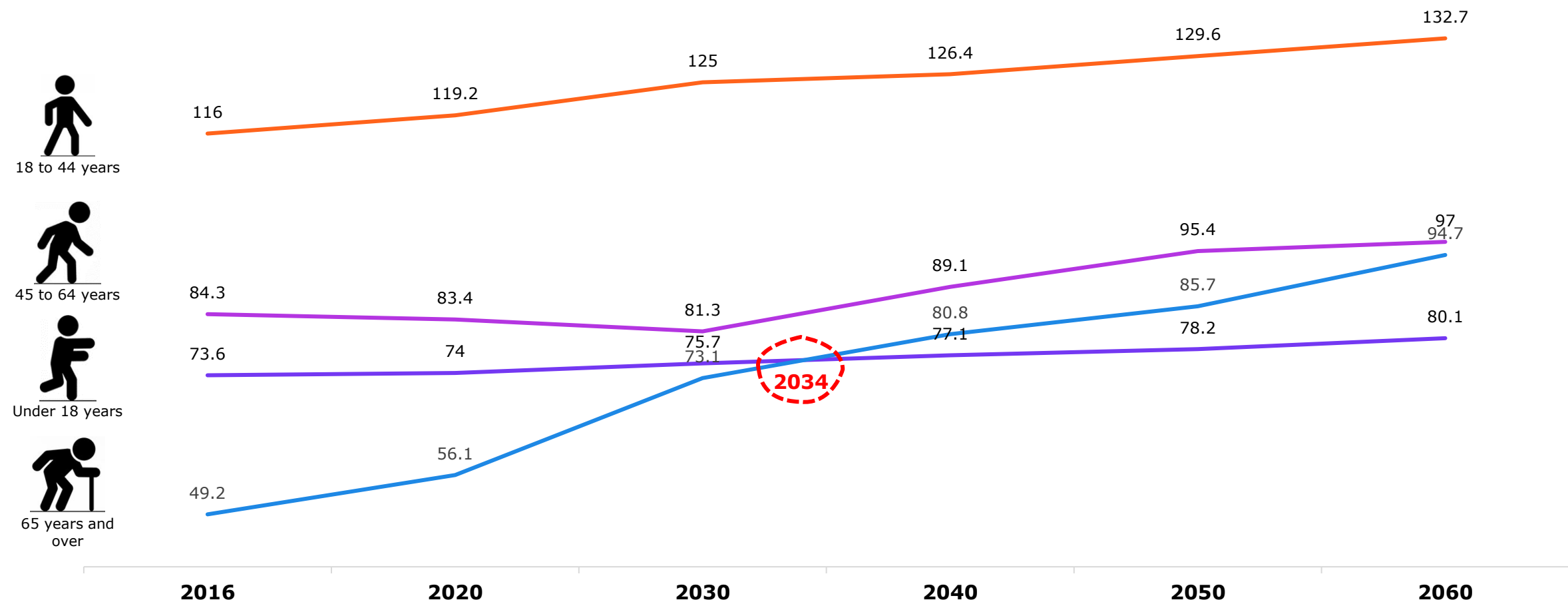


Source: Bureau of Health Workforce, US Dept. of Health and Human Services, HFS Research

Specialization most required by seniors

# For the first time in the US, the senior population will be greater than the younger population in 2034

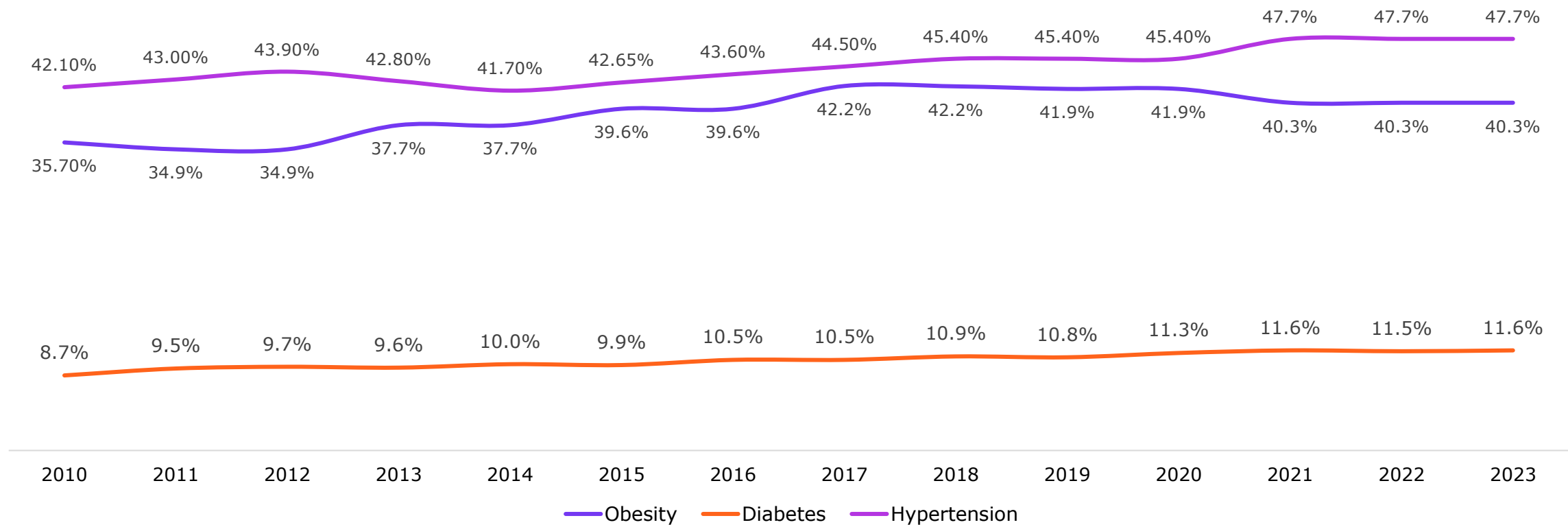
US Population (millions) 2016 – 2060 by age groups



Source: US Census Bureau, HFS Research, 2024

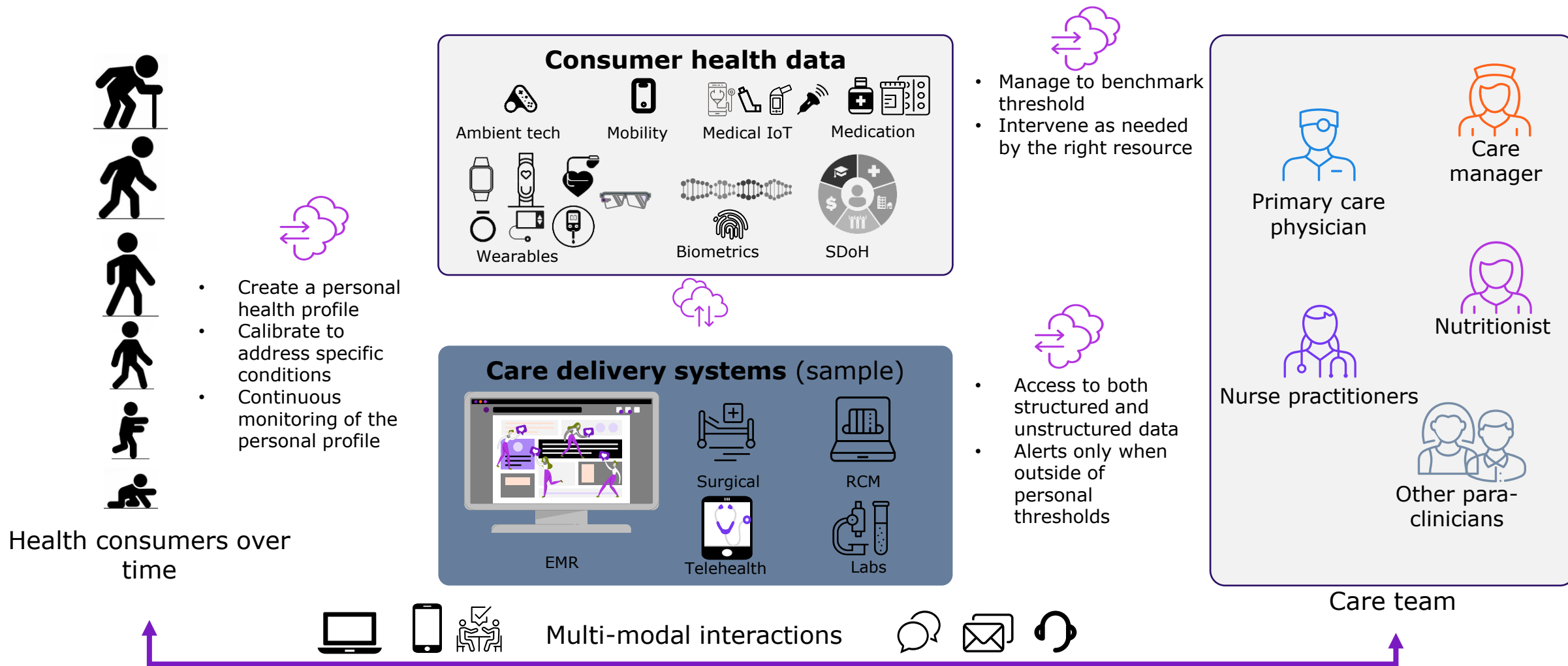
# Six in 10 Americans have at least one chronic disease, and 4 in 10 have two or more chronic diseases

Prevalence of chronic conditions in the US



Source: Centers for Disease Control and Prevention (CDC), HFS Research

# The demand-based care delivery must be augmented at scale with the need-based care delivery for us to survive the future



**HFS**

**Thank you.**

**THE GREAT ENTERPRISE  
REGENERATION**



[www.hfsresearch.com](http://www.hfsresearch.com)



[hfsresearch](https://www.linkedin.com/company/hfsresearch)



[www.horsesforsources.com](http://www.horsesforsources.com)